

## SKILLS, ABILITIES, & QUALIFICATIONS

Skills, abilities, and qualifications are necessary for any resume to help the employer understand the value you can bring to their organization. They can be included in your "relevant experience section," describing your responsibilities at a specific job or internship, or they can be used in a separate "skills section" as abilities and knowledge you've acquired through experience and coursework. If you are having trouble pinpointing ways to describe your talents, here is a list that can help!

Accept challenges Act on gut reaction Adhere to procedure Administer programs Advise people

Analyze data Analyze logically

Analyze performance to maintain specifications,

schedules, or requirements

Appraise services
Arrange social functions
Assemble apparatus
Assemble with accuracy

Assertive

Attend to details conscientiously

Audit financial records

Begin new tasks, ideas, projects, following

through to completion Budget expenses

Build close relationships with co-workers

Build/construct

Calculate cost analysis, estimates, projections and

comparisons

Calculate numerical data Calm under pressure Check for accuracy

Classify, record, file, retrieve information

Coach individuals

Collect data and interpret facts

Collect money

Committed to personal growth

Committed to tasks

Communicate effectively with individuals while simultaneously building credibility and positive

rapport

Compare, perceive similarities, differences

Compile statistics

Conduct and direct public events and ceremonies

Confront other people Construct buildings

Convey feelings and thoughts in writing Convey feelings and thoughts through visuals

Cooperate as part of a team

Coordinate events

Correspond with others

Counsel, guide Create and innovate Create new ideas

Curious with a wide range of interests

Decide uses of money Delegate responsibility Design data systems Design, develop Desire to help others Develop a budget

Develop and learn special skills

Diagnose

Diplomatic with people

Direct, positive, and straightforward

Dispense information Display artistic ideas Distribute products

Dramatize ideas or problems

Driven
Easygoing
Edit publications

Effective in dealing with many kinds of people Effectively manage problem customers and

employees Emotionally stable Empathetic Endure long hours

Energetic, dynamic Entertain people Enthusiastic

Establish priorities among many competing

requirements
Estimate physical space
Evaluate programs
Exercise diplomacy
Exercise discretion
Exhibit plans

Expedite action
Explain complex concepts and ideas

Express feelings

Fashion or shape things, materials

Find information

Firm

(continued on reverse)

Fiscally analyze
Fix or repair
Focused

Follow directions precisely Generate enthusiasm in others

Get things done right

Get up before a group, perform

Handle complaints Handle detail work

Handle with precision and/or speed

Hard working Help, serve Imaginative

Imagine new solutions Improvise, experiment

Insightful

Inspect physical objects

Interested in people, their problems, their activities

Interpret languages
Interview, listen carefully
Invent new ideas
Investigate problems
Keep financial records
Lead, direct others

Locate missing information

Love a challenge

Listen effectively

Loyal

Make decisions (quickly, firmly) Manage an organization

Manage money
Manage personal time
Measure boundaries
Mediate between people

Meet the public

Monitor progress of others

Motivate others
Negotiate contracts
Open-minded

Open to the ideas of others

Operate equipment

Optimistic -- can usually see some good in any

situation Orderly

Organize a program and supervise

Organize, classify

Organize people and tasks
Participate in community

**Patient** 

Perceive problems in advance Perform well under stress

Persuade others Plan agendas

Plan organizational needs

Plan, organize, and direct many projects at the

same time

Play a musical instrument, sing

Poised Polite

Prepare materials
Problem-solve

Process human interactions Program computers

Promote change Promote events Protect property Punctual

Question others

Question status quo

Quickly size up a person or situation accurately

Raise funds

Raise others' self-esteem Read and comprehend Read volumes of material Record scientific data Recruit people for hire

Reduce costs Rehabilitate people

Remain alert during routine activity

Remember information
Repair mechanical devices
Research, gather information
Research in the library
Resolve conflicts

Resourceful -- able to adapt to new situations

Respect authority
Review programs
Run meetings
Self-controlled
Self-disciplined
Self-motivated
Self-reliant
Sell products

Sell, promote, negotiate, persuade Sensitive to political factors

Serve individuals

Show sensitivity to others' feelings

Stabilize excited people Systematic in thought and work

Tactful

Take an unusual perception in human relations

Take authority
Take initiative
Teach or train
Trouble shoot

Verbalize with articulateness Willing to "take a stand"

Willing to help others promote their projects as

well as my own

Willing to work long hours continually until a

tough problem is solved